CRUISE SHIP SHORE POWER PROJECTS

Alternative Maritime Power (AMP) Conference Los Angeles Harbor Hotel, San Pedro, CA April 24-25, 2006



Dean C. Brown EVP of Shore Operations, Princess Cruises & CEO, Princess Tours



Mike Watts

Manager

Cochran, Inc.



Special Projects Division

Per Thunem VP of Systems & **Technologies Callenberg Engineering Inc.**

CRUISE SHIP SHORE POWER PROJECTS

CRITERIA FOR A SUCCESSFUL SHORE POWER PROJECT

Dean C. Brown EVP of Shore Operations, Princess Cruises & CEO, Princess Tours

Criteria for a Successful Shore Power Project

- Availability of an adequate supply of electricity at a reasonable cost.
- Frequency of calls by cruise vessels equipped to connect to Shore Power.
- Availability of the same dock and pier facility for these vessels for every call.
- Adequate dock and uplands space for equipment.
- Willing partners including utility, port and government agencies.

CRUISE SHIP SHORE POWER PROJECT

JUNEAU, ALASKA

First High Voltage Shore Power Connection for Cruise Ships



Power Cables AmeriCable 350 KCMIL 15kV SHD-GC CPE

15kV 350 MCM Cu _ Conductor

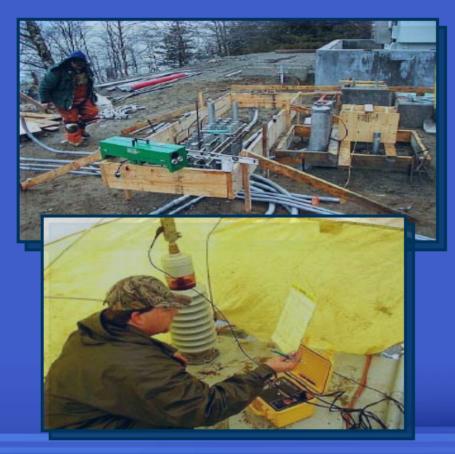
Grounding Conductor



EPR Insulation

> CPE Jacket

Substation Construction

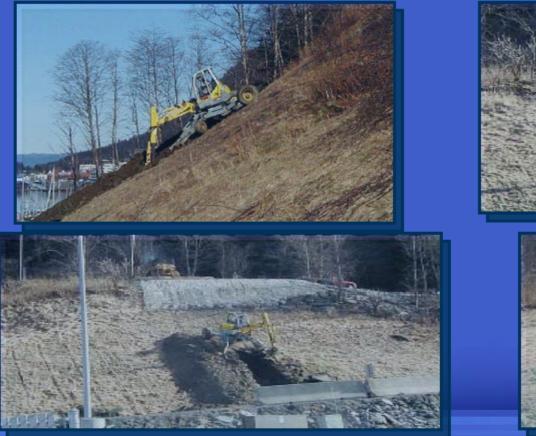




Setting Transformer



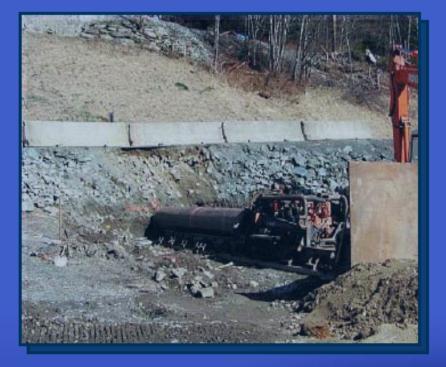
Excavation of Cable Trench







Boring Under Road





Substation 6.6 & 11 KV Breakers



Conduit Installation on Dock



Lowering Shore Power Cables





Festooning System Allows for Cable Adjustment for Tidal Fluctuations



Design & Construction Timing

- Notice to Proceed Given by Princess December 1, 2000
- On Line Early June 2001

Electrical Energy Sales In Juneau, Alaska

- Ship Hotel Electrical Loads 7 to 11 MW @ 6.6 KV or 11 KV and .83 to .86 PF
- Total Annual Shore Power Consumption is 11 -12 GWH Annually

CRUISE SHIP SHORE POWER PROJECT

SEATTLE, WASHINGTON

T-30 Transformer, Main & Secondary Metering Equipment







Festooning System



Electrical Energy Sales In Seattle, Washington Transformer Capacity:

- 16.25 Megawatts.
- Total annual consumption 3.5 4 GWH.
 Dual Service Delivery (Secondary) Voltage:
- 6.6kv and 11kv depending on class of ship.
- Both voltages are not used at the same time.
 In Seattle the Primary Voltage is 27kv.

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SHORESIDE INSTALLATION

Mike Watts Manager, Special Projects Division Cochran, Inc.

Shore Power Description

Power is transmitted from an onshore substation equipped with a dual voltage transformer that will supply power to 11kV or 6.6kV class ships.

Internal shore side monitoring and protection is achieved with protection relays to insure safety and protection of both ship and shore electrical systems..

Flexibility to connect either 11kV or 6.6kV ships is achieved by two independent secondary breakers with Kirk-Key interlocks.

Power is carried to the ship through five flexible "Ship Cables" routed through a grounding switch.

This grounding switch works in conjunction with the ships automation system to ensures safety and reliability during the cable handling from shore to ship.

Step 1 – Electrical Design

Step 2 – Procurement

Step 3 – Installation

Step 4 – Commissioning & Testing

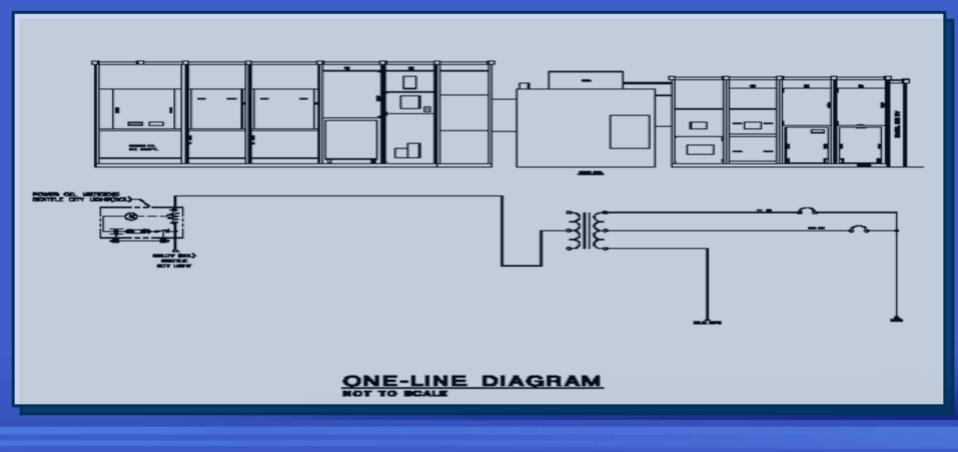
Design Process

- Meet with utility company to determine source of power.
- Field survey & agree on location of equipment.
- Perform load calculations & place equipment on drawings.
- Design is generated & forwarded to local jurisdiction for approval.

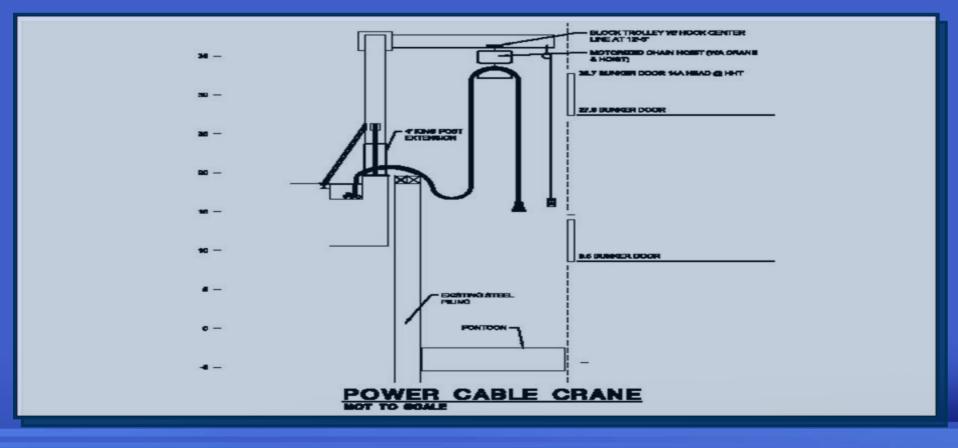
System Components

- Transformer
- Main Metering Equipment
- Secondary Metering Equipment
- Grounding Switch
- Shore Power Cable Winch
- Power Cables

Design



Design



Procurement Process

- Approved design is sent to manufacturer
- Manufacturer revises designs based on local conditions and requirements
- Shop drawings are submitted for approval
- Shop drawings are approved and production begins

Transformer, Main & Secondary Metering Equipment



Ground Switch





Power Cable Winch



Installation

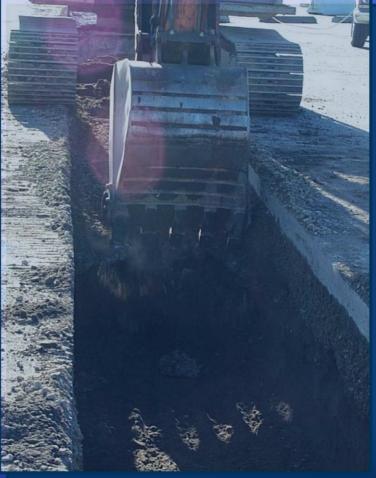
- Excavation
- Conduit Installation
- Transformer Pad Installation.
- Equipment Installation

Transformer Main Metering Equipment; Secondary Metering Equipment; Grounding Switch; & Cable Winch

Cable Installation

Excavation





Conduit









Equipment





Cable



Commissioning & Testing Process

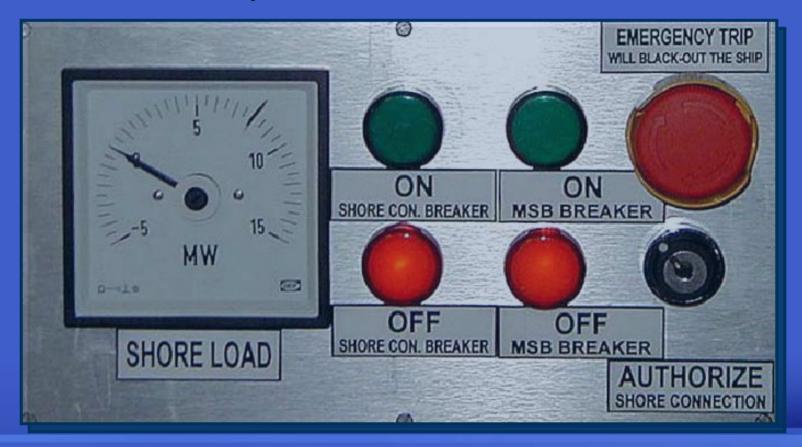
- Ship is docked
- Winch lowers cables into hull & cables are attached
- Testing is completed to ensure entire system is functional
- Commissioning is completed

CRUISE SHIP SHORE POWER PROJECT

SHIPBOARD INSTALLATION

Per Thunem VP of Systems & Technologies Callenberg Engineering Inc.

Shipboard Control Panel





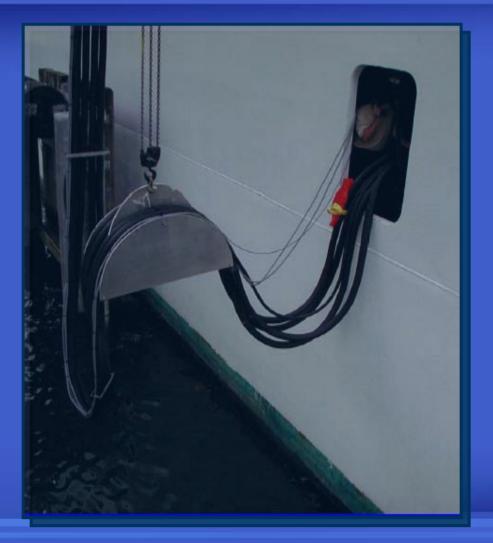
INCOMING SHORE CONNECTION CUBICLE WITH CIRCUIT BREAKER AND HV COUPLERS



Shipboard Cables Connections

- 4 Power Connectors (Callenberg)
- 1 Neutral Connection (Callenberg)
 - 2 Control (Cannon Plug)
 - 1 SCADA (Cannon Plug)
 - Standardization of Cable Connections





CABLES FROM SHORE SIDE



Shipboard Automation

- Shipboard Automatic Synchronization
- Real and Reactive Load Transfer Rates
- Less Than 500 KW and 500 KVARS Separation
- Ship to Shore Isolation (Fault or other Protective Perimeters)
- No Shipboard Manual Controls
- Standardization of Shipboard Programming

Ship to Shore SCADA & Control Interface

- RS-485 4-wire communications link
- Modbus is used for SCADA Communications Protocol
- Modbus Register Addressing
- Ship to Shore Permissives and Protection are hard wired
- Ship to Shore Standardization

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BIOGRAPHIES

Dean C. Brown EVP of Shore Operations, Princess Cruises & CEO, Princess Tours

Dean Brown was appointed Princess Cruises' executive vice president of shore operations in February 2004, bringing his 25 years of company experience to this position he is responsible for the operation of the line's shoreside activities.

Brown oversees all aspects of the Princess and Cunard global port operations, On Board Revenue activities and continues as chief executive officer of Princess Tours, the subsidiary company that develops, operates and markets cruisetour vacations.

Throughout his career with Princess, he has had responsibility for a wide array of operational areas, and was recently executive vice president of customer service and sales, a position he was appointed to in 2000. In this post he oversaw the sales policies and distribution of the Princess product as well as travel agent support activities. He has been a visible Princess representative throughout the industry.

Brown has served two terms as chairman of the North West CruiseShip Association (NWCA). Prior to this appointment he served as the organization's vice chairman and chairman of finance. Brown has served on the Executive Committee of Cruise Lines International Association (CLIA), and represents Princess and Cunard with the International Council of Cruise Lines (ICCL). He also served on the board of directors of the Alaska Visitors Association (AVA) for more than 10 years, holding the position of AVA president in 1996.

A native of Washington, he attended the University of Washington where he received his B.A. degree in communications and history. He and his wife, Susan, have three children and reside in the Los Angeles area.

Michael Watts Manager, Special Projects Division Cochran, Inc.

Mike Watts is the Manager of the Special Projects Division for Cochran, Inc., a Commercial Electrical Contractor located in Seattle, WA. He has worked extensively in the electrical industry for over 20 years, serving in a variety of positions including Foreman, General Foreman, Superintendent and Project Manager.

Mike joined Cochran in 1999 as a Project Manager. In his current position as Special Projects Division Manager, Mike has direct responsibility for the supervision of the Special Projects and Service Division teams. Mike closely manages the project teams during design and construction as they work with clients through the construction process. Mike is also responsible for overseeing the daily responsibilities of contract negotiations, estimating, project management (both on-site and in office) service dispatching and purchasing as well as monthly reports and fiscal budgets.

Mike also manages the Cochran Marine Division and is responsible for the sale and promotion of Cochran designed shore power installations for ships docked at ports throughout the country.

Per Thunem VP of Systems & Technologies Callenberg Engineering Inc.

Per Thunem, VP Systems & Technologies of Callenberg Engineering, has 34 years experience within the marine industry. He started his career working through the various disciplines at shipyards in Norway.

In 1980 Per joined a 6 months retrofit project of a cruise ship in Germany. For the following 7 years he sailed with the vessel, until he decided to go ashore and joined Callenberg Engineering. After 2 years with Callenberg, Per was offered position as electrical superintendent with Royal Caribbean Cruise line. After 9 years he rejoined Callenberg Engineering, where he has been working mostly as systems engineer.

During this period, Per designed and implemented the first fully automatic medium voltage shore connection system. The system was installed onboard four ships for Princess Cruises. The concept was very successful, and Princess Cruises decided to install the same system on all new builds. This system is currently installed onboard 9 Princess ships, and two ports have built substations supporting the vessels, as well as Victoria Shipyard.

Per graduated after studying electronic engineering for 4 years in Norway. He and his family – wife and 2 daughters – currently live in Miami, Florida.